Dear Family and Friends

Oh what a year it has been! I think it is safe to say that this has been the most challenging year in NLG’s 18 year history. As the world remains upended by COVID-19, we and the 178 individuals with Autism that we serve have had to continuously adapt to the new circumstances we live in. With the incredible support of our amazing staff, and the hard work of their families, the individuals we serve have been adapting to learning remotely and coping with the curtailment of many of the community and interactive activities that they rely on. Our staff members have been endlessly creative and resilient in working with our students, adults, and their families. Our Crisis Management Team and our staff worked tirelessly to get all the protocols in place that have allowed us to provide services in our building again beginning July 14th. It has been wonderful to see our students and adult members again and to serve them in two half day sessions each day. We are finalizing plans to get to full days of in-person plus remote services beginning in September. Through all of this we have never lost sight of our mission of providing each individual with the services they need to become productive, successful adults.

The financial uncertainty of the past months, and the substantial unreimbursed costs of reconfiguring our buildings and our staffing, procuring safety supplies, and implementing the protocols to re-open our buildings, have been taxing on our organization. Some of the individuals and foundations that support us have suffered their own financial difficulties, or been preoccupied with meeting the medical and social needs of the pandemic.
We are incredibly grateful that even in the face of all of this turmoil, you, our leadership donors came through for us! While our fundraising is down somewhat from last year, it has remained strong enough to keep us going. We are deeply appreciative for your support this past year! We know we can rely on you to continue to support us in the turbulent year ahead, as we work to operate safely and effectively despite the ongoing pandemic.

As we have grown over the years from 2 students to our current census of 134 students and 44 adults, our mission has remained the same, but the population we serve has shifted towards those with greater need. Funding has not kept pace with the additional needs we serve. Despite this, we have been able to provide the expert services needed for these individuals to make progress, and to contribute to enhancing the quality of services outside our walls through research and outreach. This has only been possible because of the incredible and ongoing support we receive from the NLG community.

We are pleased to present this Annual Report, honoring those whose generous support over the past year has allowed us to change the outcome for individuals with Autism and their families and adapt to the changes wrought by the pandemic. Thank you from the bottom of my heart for believing in our mission, and investing in creating a successful and productive future for individuals with Autism!

Liz Martineau
CEO, President, and Clinical Director
COMMUNITY TEAMS AND IMPACT

Nashoba Learning Group is honored by staff and parent initiatives to broaden community awareness and support for NLG. We thank the leaders who have created events and teams to support NLG.

Boston Marathon Runners - Kerrin Aucoin, Sara Casazza, Samantha Cooper, and Hillary Minicucci

5K Run For Autism - The 2020 5K looked very different from past years, but a virtual event did not stop our runners. 17 teams were formed and 313 participants completed their own course.
**Score for Autism** - Created by Bob and Allie Forlenza, an NLG parent and sibling, the social media challenge shows how creative individuals can be on and off the court. And you can still be part of it! 
#ScoreforAutism

![Score for Autism](image)

**Raffle** - The O’Donnell’s, an NLG family, held a raffle open to the public. Winners received amazing trips and gifts.

**CrossFit Woburn** - The gym partnered with the Hanson’s, an NLG family, to hold a fundraiser that challenge area athletes who proved to be both fit and generous.

![CrossFit Woburn](image)

**Thank You**
NLG raised over $1 million in Fiscal 2020

NLG’s Annual Fund raised $203,000

Our 2019 Auction had a record number of attendees and raised $334,400.

NLG received support from 10 Foundations

NLG hosted 4 in person events and 2 virtual events.

Families coordinated 8 fundraising events
96% of Adult Services parents donated in 2020
80% of School Parents donated in 2020
Funds donated by friends of NLG increased by 27%
335 individuals donated to the Annual Fund this year

Annual Fund Growth

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Total Contributions</th>
</tr>
</thead>
<tbody>
<tr>
<td>2018</td>
<td>$50,000</td>
</tr>
<tr>
<td>2019</td>
<td>$200,000</td>
</tr>
<tr>
<td>2020</td>
<td>$250,000</td>
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</tbody>
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- **Friends of NLG**
- **Adult Parents/Guardians**
- **School Parents/Guardians**
USE OF RESOURCES

NLG spent $17.7 million in 2020 to provide our services.

Payment from school districts, Mass DDS and Mass Health covered 93% of costs

Fundraising proceeds covered 7% of costs

78% of all spending was for the therapists, clinical staff and specialists who directly serve NLG’s student and adults included training costs of over $480,000.

NLG spent $116,570 in fiscal 2020 on COVID related expenses
NLG COVID CHANGES

NLG is investing substantially to revamp our layout, ensure our buildings are sanitized, and procure the equipment and supplies needed to keep staff and the individuals we serve safe. Expenditures include:

$137,700 in Personal Protective Equipment
$91,000 for additional personnel for implementing protocols
$68,800 in Equipment
$40,000 in Cleaning
$16,000 in Moving
$1,000 in Remote Services

Nashoba Learning Group’s GIVING LEVELS

All gifts during the fiscal year are included to determine the Giving Level.
THANK YOU
We are deeply grateful to all who have given so generously to help us provide the best education, vocational and clinical services to the children and adults we are privileged to serve. In this report, we extend our thanks and appreciation to those who contributed from July 1, 2019 to June 30, 2020.

FOUNDERS CIRCLE
Basak Campaign
The Cummings Foundation
Forlenza Family FCCC Tournament
John McClellan and Liz Martineau
The Van Otterloo Family Foundation

COMMUNITY ENGAGER
Glenn and Mary Jane Creamer
Peter and Miriam Daneker
Cesar Brea and Nan Leonard
John Collins and Cynthia Reed
EXCELLENCE TRAINER

Brad and Barbara Baker
Amit and Una Basak
Eduardo and Tracy Brea
James and Peggy Burling
Concord Carlisle Community Chest
Francois and Rosamond Delori
Frederick and Sylvia Fogel
Bob and Karen Forlenza
Lynch Foundation
Genworth Foundation
Martin and Tristin Mannion
Thomas and Barbara Moloney
Mamoon Yunus and Zehra Mooraj
Northern Bank & Trust Charitable
Foundation
Nicole Peppe
Larry and Carol Rakers
Rajeev and Ila Shah
James Robo and Meredith Trim
"We appreciate NLG for all they do with all their students, and especially the opportunities they give Samantha to grow in her independence and to succeed in a job some day with the vocational skills she is learning at NLG. We can't thank NLG enough for the support and love Samantha receives!"

-The Rakers Family
SUSTAINER

Autism Speaks
Mark and Maral Ayanian
Dr. Zaven and Lorriane Ayanian
Robert Brew and Marilee Havel-Brew
Mark Burns
Andrew and Susan Connors
Peter and Kathleen Cullen
Mark and Susan Dalton
Jerry Daly and Catharine Ford-Daly
Brian and Lori Goler
Paul and Julie Halloran
John and Joanna Jacobson
Nirmal and Shashi Jain
Walter and Jen Kelt
Sean and Stacey Lannan
Geoff MacDonald
Basema Safa and Rizwan Mallal
Daniel Sullivan and Anne Melvin
Paul and Betsey O’Reilly
The Putnam Foundation
Mark Quinn
Carolyn and Jake Sabat
The Spout Foundation
The Stratford Foundation
Peter Tarr
Engels & Volkers Boston
THANK YOU—2002ER
Stephen and Lina Andrade
Doug and Annelise Atamian
Murat and Jaleh Azizoglu
Burlington Area Chamber of Commerce
Robert and Debra Campbell
Samuel Lipman and Catherine Cornell
Thomas Craig
Samuel Crocker
Gerard Vaio and Stephanie Davidoff
Vicente and Rena DelGaudio
Fifth Generation
Alan and Jeanine Freimont
GE Foundation
Jason Goldfarb
2002ER - CONTINUED

Mike Gefers and Pamela Goldstein
David and Wendy Greenhalgh
Richard and Jeanne Greenhalgh
Peter and Mary Hanson
John and Kristi Hennessey
Nathaniel Logus and Kay Jones
Nirav and Juhi Kachalia
Barbara Lakis
Dr. Leonard Lilly and Dr. Carolyn Langer
Joanne Meirovitz
Paul and Linda Monach
Sean Murphy
Mystic Wellington Yacht Club
Ravi Narula
Dan and Laura O’Donnell
Jonathan and Susan Parziale
Steve and Erica Ploof
Frank DiCataldo and Barbara Quinones
Richard Ramsey
Carmen Scarpa
Andrew and Kirsten Shilling
Matthew and Susan Sotir
Chris Pyne and Holly Swan
Tina Sylvester
Margaret Thompson
Maureen and Steve Vibert
W.T. Phelan Insurance Agency
THANK YOU - GRANTS & FOUNDATIONS

Autism Speaks
Bay State Federal Charitable Foundation
Cummings Foundation
Concord Carlisle Community Chest
Demoulas Foundation
GE Foundation
Genworth Foundation
Lynch Foundation
Northern Bank & Trust Charitable Foundation
Putnam Foundation
The Spout Foundation
Stratford Foundation
Van Otterloo Family Foundation

THANK YOU - HOPE BUILDER

Adi and Amit Alon
Anthony Tomasiello, Jr and Janet Amorello
Avison Young - New England
Amab Gupta and Srabani Banerjee
Anita Basak
Apurba and Soma Basak
Kalyan Kumar-Basak and Jayati Basak
Michael and Lee Bell
Kevin and Stacy Beuttell
William and Allison Biggio
Suraj Bowry
Liam Brown
Mario and Teresa Buonopane
Pat and Jennifer Buonopane
Kevin and Maureen Callahan
Cambridge Savings Bank
Paul and Linda Carter
Humphrey Chin
T Clifton
Ann Marie Connolly
Fred and Lucy Coulson
Paul Cresto
Cummings Properties
Demoulas Foundation
Scott and Kateri DePetris
Erik Katsavounidis and Alessandra DiCredico
Wei and Patricia Ding
Paul and Sandra Edgerley
Fletcher Tilton PC
Peter and Ellen Forlenza
Charles Gaffney
HOPE BUILDER - CONTINUED

James and Eileen Gaffney
David Hand
William and Polly Haylon
John and Lynn Herbert
Russell and Jennifer Hemdon
Bimal and Sharda Jain
Mark Silvestris and Teresa Kadziewicz
Kate Kane-Leach
Renny Smith and Mary Alice Karol
Robert and Elizabeth Kirkpatrick
Michael and Nancy Le
Soleil Le
Leonard, Mulherin & Green
Paul Logus
Robert Lopes
Rahul Mahna
Paul and Jody Marcoux
Diane Margolin
Marie Martineau
Michael and Tricia Martineau
Stephen and Susan Matloff
Ed and Kate McNiemey
David McTamaghan
David and Andrea Meyers
Munira Mooraj
Alison Moore
Kelley Murphy
Jed and Honey Nachman
John and Justine Neely
Norman Foundation
David and Melissa Norton
Paul and Ann O'Reilly
David and Theresa Oriol
Stephen and Judy Pagliuca
Jagdeep and Tara Pahwa
Daniel and Susan Pereles
Michael and Mary Beth Petsky
Francine Pillemer
Philip and Cynthia Pillsbury
David and Karen Riggert
Ellen Ryan Paleru
Matthew McDonough Scholarship Fund
Sean and Karla Slade
Timothy Boyle and Cora Sonnen
Juli Spottiswood
Joe and Gail Steele
Mark and Mina Tauro
Benito and Debra Tauro
Mark and Lynn Thomas
Matthew and Zhanna Ullman
Bill and Anne Umphrey
Damon and Ashley Waring
Andrew and Marta Wolf
Don and Mary Woodward

nashoba LEARNING GROUP
THANK YOU - DONOR

Robert and Caroline Abemethy
Chris and Michele Allen
Bill Anderson
Gerard and Betty Aucoin
Dr. John and Anne Ayanian
Christian Baker
Lary and Virginia Baker
Alik Basak
Bay State Federal Charitable Foundation
Mark Karas and Andrea Beman
Neal and Mary Kate Beswick
John and Lisa Biggio
Adam Borchert
Francisco Brea
Kate Brea
Sabra Brea
Kathleen Breault
John Broussard
John D’Amico and Victoria Caldwell
Lee and Kathleen Catalano
Brendan and Mary Cheever
Todd Cleary
Charles and Gloria Clough
Ben Kline and Meredith Conaghan
Teresa Connors
Michael and Rebecca Corda
Janet Craun

Todd Cronan
Stuart Davies
Michael and Gloria Ding
Pauline and Joseph Donoghue
Lee and Candice Dorobiala
Zee and Karen Dubrovsky
Keith Ferdinando
Virginia Ford
Allison Forlenza
G.W. Gately
Patrick and Katherine Gaughen
Paul and Tanya Giovacchini
Doug and Becky Gladstone
Sanjeev and Poonam Gupta
Surbhi Gupta
Eric Hanson
David and Catherine Haviland
Taylor Hodge
Robert and Sally Huebscher
Josephine Jacob
Simon Fraser and Paulina Jerez
Randolph and Carolyn Jezowski
Ben and Karen Kahl
Kiwanis Club of Woburn
Shimareet and Dhruv Kumar
Brian and Kristin Latulippe
Jerome and Jannelle Leonard
David Lipman
Max Margulis
Todd and Lori Maushart
Cynthia McCabe
Leslie McGonagle
Charles McVea
Michael and Debra Messineo
Harry and Marjorie Millman
Patrick Nee
Therese Oliver
Ben Pahl
Mikhail and Elena Papovsky
Lurline Pavlovich
Kent Plunkett and Julianne Pemberton
Mark Pesaturo
Animesh and Mohua Poddar
Joan Prendergast
Elizabeth Principe
Jim and Judy Putnam
Michael Jezowski and Darla Rizzotti
Carol and Eileen Rodriguez
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Richard and Ann Samoff
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Allan and Karen Scofield
Andrew Hayden and Shannon Shay
John and Cathy Shopkowski
Brian and Laura Stein
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Lloyd and Abby Stern
Harry and Carolyn Stoller
Lennox Stuart
Doug Kaden and Merritt Tileny
Andrew and Judith Ursitti
Bruce and Colleen Watrous
Rick and Charlene Williams
Lenard and Delphine Zohn

THANK YOU - COMMUNITY & CORPORATIONS
AmazonSmile
Atlantic Toyota
Avison Young - New England
AXA
Burlington Area Chamber of Commerce
Cambridge Savings Bank
Crossfit-Woburn
Eastern Brothers Landscaping
Engel & Volkers Boston
Envision Bank
Fifth Generation
Fletcher Tilton PC
Leonard, Mulherin & Green
LogixHealth
Kiddie Academy of Burlington
Kiwanis Club of Woburn
Mario’s of Chestnut Hill Clothing
Mutual of America
Mystic Wellington Yacht Club
New England Oral Surgery Associates
W.T. Phelan Insurance Agency