



FISCAL 2020 ANNUAL REPORT



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Dear Family and Friends

Oh what a year it has been! I think it is safe to say that this has been the most **challenging year in NLG's 18 year history.** As the world remains upended by COVID-19, we and the 178 individuals with Autism that we serve have had to continuously adapt to the new circumstances we live in. With the incredible support of our amazing staff, and the hard work of their families, the individuals we serve have been adapting to learning remotely and coping with the curtailment of many of the community and interactive activities that they rely on. Our staff members have been endlessly creative and resilient in working with our students, adults, and their families. Our Crisis Management Team and our staff worked tirelessly to get all the protocols in place that have allowed us to provide services in our building again beginning July 14th. It has been wonderful to see our students and adult members again and to serve them in two half day sessions each day. We are finalizing plans to get to full days of in-person plus remote services beginning in September. Through all of this we have never lost sight of our mission of providing each individual with the services they need to become productive, successful adults.

The financial uncertainty of the past months, and the substantial unreimbursed costs of reconfiguring our buildings and our staffing, procuring safety supplies, and implementing the protocols to re-open our buildings, have been taxing on our organization. Some of the individuals and foundations that support us have suffered their own financial difficulties, or been preoccupied with meeting the medical and social needs of the pandemic.

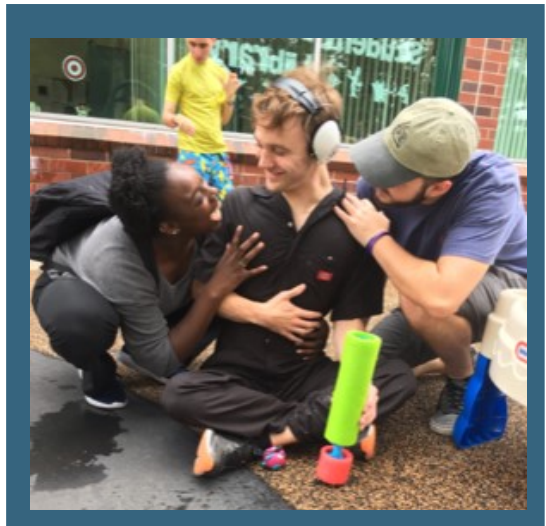
We are incredibly grateful that even in the face of all of this turmoil, you, our leadership donors came through for us! While our fundraising is down somewhat from last year, it has remained strong enough to keep us going. We are deeply appreciative for your support this past year! We know we can rely on you to continue to support us in the turbulent year ahead, as we work to operate safely and effectively despite the ongoing pandemic.

As we have grown over the years from 2 students to our current census of 134 students and 44 adults, our mission has remained the same, but the population we serve has shifted towards those with greater need. Funding has not kept pace with the additional needs we serve. Despite this, we have been able to provide the expert services needed for these individuals to make progress, and to contribute to enhancing the quality of services outside our walls through research and outreach. This has only been possible because of the incredible and ongoing support we receive from the NLG community.

We are pleased to present this Annual Report, honoring those whose generous support over the past year has allowed us to change the outcome for individuals with Autism and their families and adapt to the changes wrought by the pandemic. Thank you from the bottom of my heart for believing in our mission, and investing in creating a successful and productive future for individuals with Autism!

Liz Martineau

*CEO, President, and
Clinical Director*



COMMUNITY TEAMS AND IMPACT

Nashoba Learning Group is honored by staff and parent initiatives to broaden community awareness and support for NLG. We thank the leaders who have created events and teams to support NLG.

Boston Marathon
Runners - Kerrin Aucoin,
Sara Casazza,
Samantha Cooper, and
Hillary Minicucci



5K Run For Autism - The 2020 5K looked very different from past years, but a virtual event did not stop our runners. 17 teams were formed and 313 participants completed their own course.

Score for Autism - Created by Bob and Allie Forlenza, an NLG parent and sibling, the social media challenge shows how creative individuals can be on and off the court. And you can still be part of it!
#ScoreforAutism

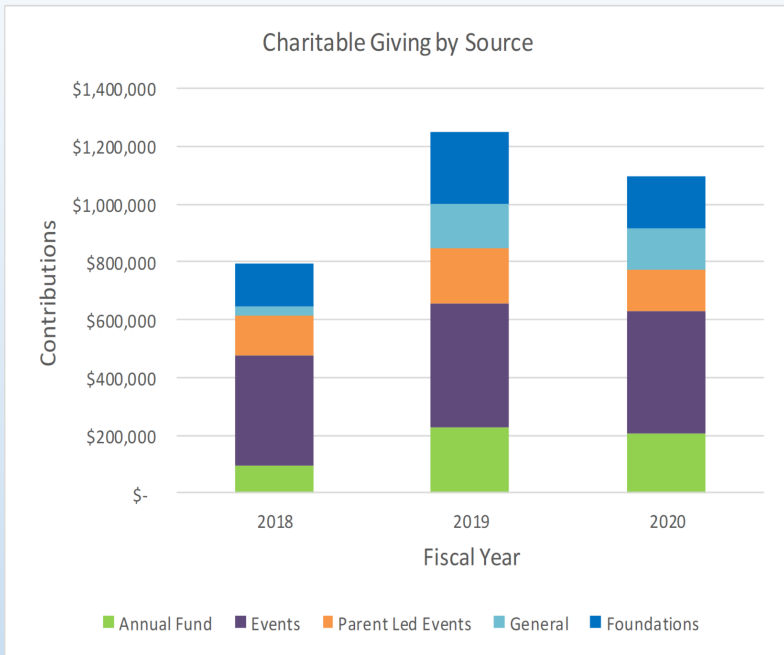


Raffle - The O'Donnell's, an NLG family, held a raffle open to the public. Winners received amazing trips and gifts.

CrossFit Woburn - The gym partnered with the Hanson's, an NLG family, to hold a fundraiser that challenge area athletes who proved to be both fit and generous.



FUNDRAISING HIGHLIGHTS



NLG raised over \$1 million in Fiscal 2020

NLG's Annual Fund raised \$203,000

Our 2019 Auction had a record number of attendees and raised \$334,400.

NLG received support from 10 Foundations

NLG hosted 4 in person events and 2 virtual events.

Families coordinated 8 fundraising events

96% of Adult Services
parents donated in 2020

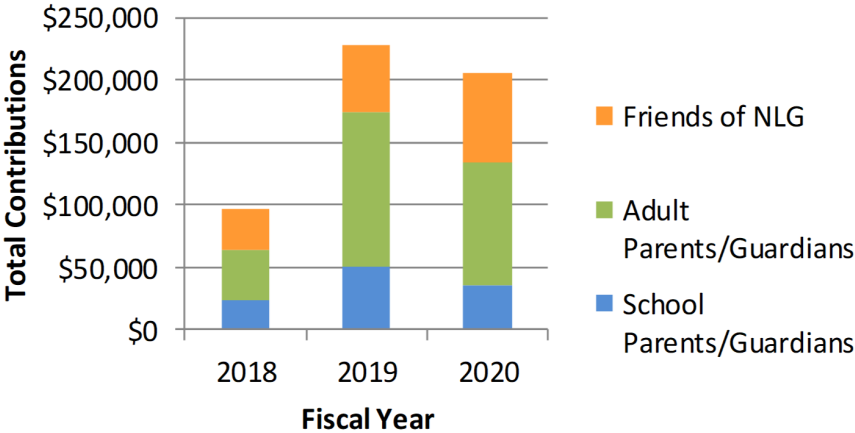
80% of School Parents
donated in 2020

Funds donated by
friends of NLG increased
by 27%

335 individuals donated
to the Annual Fund this
year

ANNUAL FUND IMPACT

Annual Fund Growth





USE OF RESOURCES

NLG spent \$17.7 million in 2020 to provide our services.

Payment from school districts, Mass DDS and Mass Health covered 93% of costs

Fundraising proceeds covered 7% of costs

78% of all spending was for the therapists, clinical staff and specialists who directly serve NLG's student and adults included training costs of over \$480,000.

NLG spent \$116,570 in fiscal 2020 on COVID related expenses

NLG COVID CHANGES

NLG is investing substantially to revamp our layout, ensure our buildings are sanitized, and procure the equipment and supplies needed to keep staff and the individuals we serve safe.

Expenditures include:

\$137,700 in Personal Protective Equipment

\$91,000 for additional personnel for implementing protocols

\$68,800 in Equipment

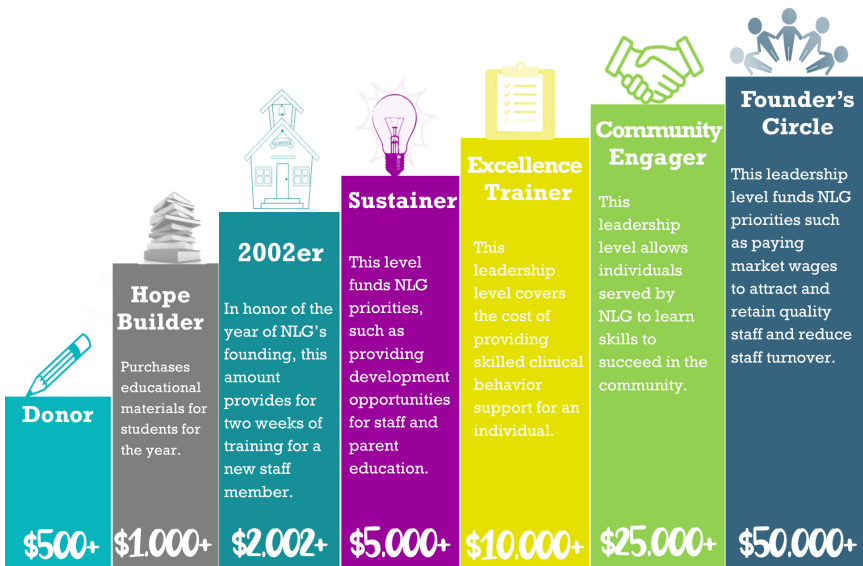
\$40,000 in Cleaning

\$16,000 in Moving

\$1,000 in Remote Services



Nashoba Learning Group's GIVING LEVELS



All gifts during the fiscal year are included to determine the Giving Level.

THANK YOU

We are deeply grateful to all who have given so generously to help us provide the best education, vocational and clinical services to the children and adults we are privileged to serve. In this report, we extend our thanks and appreciation to those who contributed from July 1, 2019 to June 30, 2020.

FOUNDERS CIRCLE

Basak Campaign

The Cummings Foundation

Forlenza Family FCCC Tournament

John McClellan and Liz Martineau

The Van Otterloo Family Foundation

COMMUNITY ENGAGER

Glenn and Mary Jane Creamer

Peter and Miriam Daneker

Cesar Brea and Nan Leonard

John Collins and Cynthia Reed

The background of the page is a photograph of a park. On the left, there is a sign for 'Mashoba Learning Group' with a logo featuring a stylized tree and the text 'Mashoba LEARNING GROUP'. Below the sign, the words 'OAK PARK DAVID' are partially visible. The rest of the image shows lush green trees and grass, with a semi-transparent blue box overlaid on the right side containing the text.

EXCELLENCE TRAINER

Brad and Barbara Baker

Amit and Una Basak

Eduardo and Tracy Brea

James and Peggy Burling

Concord Carlisle Community Chest

Francois and Rosamond Delori

Frederick and Sylvia Fogel

Bob and Karen Forlenza

Lynch Foundation

Genworth Foundation

Martin and Tristin Mannion

Thomas and Barbara Moloney

Mamoon Yunus and Zehra Mooraj

Northern Bank & Trust Charitable
Foundation

Nicole Peppe

Larry and Carol Rakers

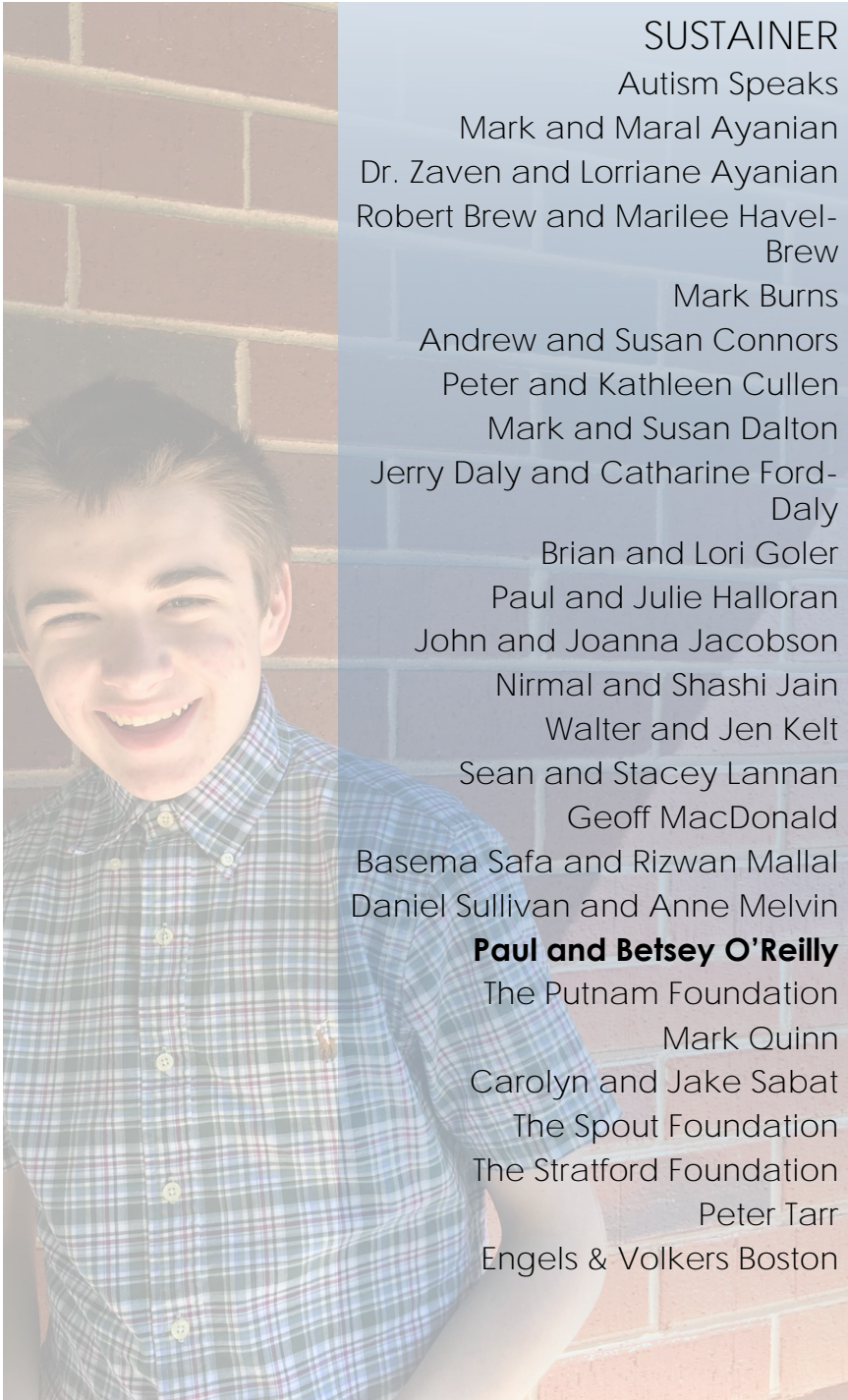
Rajeev and Ila Shah

James Robo and Meredith Trim



"We appreciate NLG for all they do with all their students, and especially the opportunities they give Samantha to grow in her independence and to succeed in a job some day with the vocational skills she is learning at NLG. We can't thank NLG enough for the support and love Samantha receives!"

-The Rakers Family



SUSTAINER

Autism Speaks

Mark and Maral Ayanian

Dr. Zaven and Lorriane Ayanian

Robert Brew and Marilee Havel-Brew

Mark Burns

Andrew and Susan Connors

Peter and Kathleen Cullen

Mark and Susan Dalton

Jerry Daly and Catharine Ford-Daly

Brian and Lori Goler

Paul and Julie Halloran

John and Joanna Jacobson

Nirmal and Shashi Jain

Walter and Jen Kelt

Sean and Stacey Lannan

Geoff MacDonald

Basema Safa and Rizwan Mallal

Daniel Sullivan and Anne Melvin

Paul and Betsey O'Reilly

The Putnam Foundation

Mark Quinn

Carolyn and Jake Sabat

The Spout Foundation

The Stratford Foundation

Peter Tarr

Engels & Volkers Boston



THANK YOU—2002ER

Stephen and Lina Andrade

Doug and Annelise Atamian

Murat and Jaleh Azizoglu

Burlington Area Chamber of Commerce

Robert and Debra Campbell

Samuel Lipman and Catherine Cornell

Thomas Craig

Samuel Crocker

Gerard Vaio and Stephanie Davidoff

Vicente and Rena DeIGaudio

Fifth Generation

Alan and Jeanine Freimont

GE Foundation

Jason Goldfarb



2002ER - CONTINUED

Mike Gefers and Pamela Goldstein

David and Wendy Greenhalgh

Richard and Jeanne Greenhalgh

Peter and Mary Hanson

John and Kristi Hennessey

Nathaniel Logus and Kay Jones

Nirav and Juhi Kachalia

Barbara Lakis

Dr. Leonard Lilly and Dr. Carolyn Langer

Joanne Meirovitz

Paul and Linda Monach

Sean Murphy

Mystic Wellington Yacht Club

Ravi Narula

Dan and Laura O'Donnell

Jonathan and Susan Parziale

Steve and Erica Ploof

Frank DiCataldo and Barbara Quinones

Richard Ramsey

Carmen Scarpa

Andrew and Kirsten Shilling

Matthew and Susan Sotir

Chris Pyne and Holly Swan

Tina Sylvester

Margaret Thompson

Maureen and Steve Vibert

W.T. Phelan Insurance Agency

THANK YOU - GRANTS & FOUNDATIONS

Autism Speaks
Bay State Federal
Charitable Foundation
Cummings Foundation
Concord Carlisle
Community Chest
Demoulas Foundation
GE Foundation
Genworth Foundation
Lynch Foundation
Northern Bank & Trust
Charitable Foundation
Putnam Foundation
The Spout Foundation
Stratford Foundation
Van Otterloo Family
Foundation



THANK YOU - HOPE BUILDER
Adi and Amit Alon
Anthony Tomasiello, Jr and
Janet Amorello
Avison Young - New England
Arnab Gupta and Srabani
Banerjee
Anita Basak
Apurba and Soma Basak
Kalyan Kumar-Basak and Jayati
Basak
Michael and Lee Bell
Kevin and Stacy Beuttell
William and Allison Biggio
Suraj Bowry
Liam Brown
Mario and Teresa Buonopane
Pat and Jennifer Buonopane
Kevin and Maureen Callahan
Cambridge Savings Bank
Paul and Linda Carter
Humphrey Chin
T Clifton
Ann Marie Connolly
Fred and Lucy Coulson
Paul Cresto
Cummings Properties
Demoulas Foundation
Scott and Kateri DePetris
Erik Katsavounidis and
Alessandra DiCredico
Wei and Patricia Ding
Paul and Sandra Edgerley
Fletcher Tilton PC
Peter and Ellen Forlenza
Charles Gaffney

HOPE BUILDER— CONTINUED

James and Eileen Gaffney
David Hand
William and Polly Haylon
John and Lynn Herbert
Russell and Jennifer Herndon
Bimal and Sharda Jain
Mark Silvestris and Teresa Kadziewicz
Kate Kane-Leach
Renny Smith and Mary Alice Karol
Robert and Elizabeth Kirkpatrick
Michael and Nancy Le
Soleil Le
Leonard, Mulherin & Green
Paul Logus
Robert Lopes
Rahul Mahna
Paul and Jody Marcoux
Diane Margolin
Marie Martineau
Michael and Tricia Martineau
Stephen and Susan Matloff
Ed and Kate McNierney
David McTarnaghan
David and Andrea Meyers
Munira Mooraj
Alison Moore
Kelley Murphy
Jed and Honey Nachman
John and Justine Neely
Norman Foundation
David and Melissa Norton

Paul and Ann O'Reilly
David and Theresa Oriol
Stephen and Judy Pagliuca
Jagdeep and Tara Pahwa
Daniel and Susan Pereles
Michael and Mary Beth Petsky
Francine Pillemer
Philip and Cynthia Pillsbury
David and Karen Riggert
Ellen Ryan Paleru
Matthew McDonough
Scholarship Fund
Sean and Karla Slade
Timothy Boyle and Cora Sonnen
Juli Spottiswood
Joe and Gail Steele
Mark and Mina Tauro
Benito and Debra Tauro
Mark and Lynn Thomas
Matthew and Zhanna Ullman
Bill and Anne Umphrey
Damon and Ashley Waring
Andrew and Marta Wolf
Don and Mary Woodward



THANK YOU - DONOR

Robert and Caroline
Abernethy
Chris and Michele Allen
Bill Anderson
Gerard and Betty Aucoin
Dr. John and Anne Ayanian
Christian Baker
Larry and Virginia Baker
Alik Basak
Bay State Federal Charitable
Foundation
Mark Karas and Andrea
Berman
Neal and Mary Kate Beswick
John and Lisa Biggio
Adam Borchert
Francisco Brea
Kate Brea
Sabra Brea
Kathleen Breault
John Broussard
**John D'Amico and Victoria
Caldwell**
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Conaghan
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Corda
Janet Craun

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Surbhi Gupta
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Jim and Judy Putnam
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Rizzotti
Carols and Eileen Rodriguez
Robert Rosenfield
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Richard and Ann Sarnoff
Rob and Chrys Schmults
Allan and Karen Scofield
Andrew Hayden and Shannon
Shay
John and Cathy Snopkowski
Brian and Laura Stein
William Beckett and Stacey
Stephens
Lloyd and Abby Stern
Harry and Carolyn Stoller
Lennox Stuart
Doug Kaden and Merritt Tileny
Andrew and Judith Ursitti
Bruce and Coleen Watrous
Rick and Charlene Williams
Lenard and Delphine Zohn

THANK YOU - COMMUNITY & CORPORATIONS

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Atlantic Toyota
Avison Young - New England
AXA
Burlington Area Chamber of
Commerce
Cambridge Savings Bank
Crossfit-Woburn
Eastern Brothers Landscaping
Engel & Volkers Boston
Envision Bank
Fifth Generation
Fletcher Tilton PC
Leonard, Mulherin & Green
LogixHealth
Kiddie Academy of Burlington
Kiwanis Club of Woburn
Mario's of Chestnut Hill
Clothing
Mutual of America
Mystic Wellington Yacht Club
New England Oral Surgery
Associates
W.T. Phelan Insurance
Agency



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